

# CAPABILITY STATEMENT

(703) 340-6445

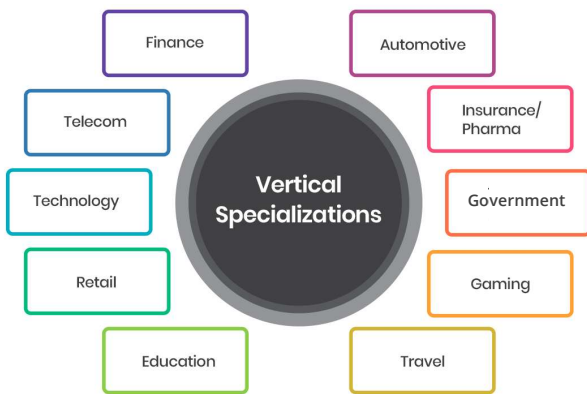
sales@intellectfaces.com

www.intellectfaces.com

## Introduction

With over 12 years of experience, we have expertly implemented Salesforce developer solutions, seamlessly navigating the dynamic intersection of technology and business requirements.

Our proficiency extends across various sectors, from government to the ever-evolving automotive industry and beyond. We pride ourselves on delivering tailored Salesforce solutions that transcend industry boundaries.



Fueled by a seasoned team of skilled Salesforce developers, we've successfully designed and implemented customized solutions that address the unique challenges faced by our clients. Our commitment to continuous innovation and unwavering reliability has solidified our position.

At IntellectFaces, our skilled Salesforce developers are dedicated to crafting tailored solutions that address unique client challenges. Our core approach centers on continuous innovation and comprehensive services, ensuring unwavering reliability throughout your Salesforce journey. We go beyond meeting expectations; we exceed them - from deployment to ongoing maintenance, committed to making your Salesforce experience smooth and efficient.

Our primary objective is to equip your team with a Salesforce environment designed not only to fulfill current requirements but also to exhibit flexibility across diverse domains. The scalability of our solutions ensures your readiness for future growth, shaping a transformative path aligned with the capabilities of Salesforce.

## Differentiators

We take pride in being more than just a service provider: -

- **100+ Nationwide Clients trust us** - Proven excellence of delivering top-notch services.
- **Streamlined Hiring Success** - AI-Powered Talent Sourcing for Optimal Recruitment.
- **Unwavering continuity** - Seamlessly serving Our Clients.
- **Right People, Right Time, Right Price** - Our expertise.

## Our Services



### Salesforce Customization

We align our certified developers to deliver value beyond standard implementations and configurations. This focused approach ensures that our Salesforce configuration and customization solutions precisely cater to the unique and distinct requirements of your business.



### Data Management Excellence

We align our certified developers to deliver value beyond standard implementations and configurations. This focused approach ensures that our Salesforce configuration and customization solutions precisely cater to the unique and distinct requirements of your business.



### Future-Proofing

At the forefront of our approach our dedicated team of seasoned Salesforce Experts actively anticipate and prepare your ecosystem for future trends, ensuring it's not just up-to-date but ready for upcoming technological advancements.



### Deployment & Development

Recognizing the critical importance of time, our experts ensure rapid and flexible deployment, guaranteeing solutions that stand the test of time. From conceptualization to final implementation, our agile methodology ensures efficient deployment without compromising the quality of the product.



### Round-the-Clock Assistance

Our support services are available 24/7. We ensure that any issues or concerns that arise during the process are addressed promptly and effectively. This continuous support and maintenance model is designed to provide you with peace of mind, knowing that your Salesforce ecosystem is in capable hands, ready to resolve any challenges and optimize performance at any time.

## Core Competencies

- Salesforce Continuous Integration and Continuous Deployment (CI/CD)
- Salesforce Classic to Lightning Migration
- Salesforce Data Migration and Governance
- Salesforce Development
- Salesforce Integration
- Salesforce Deployment
- Salesforce Support Services



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## Performance Snapshot

### Salesforce Application Migration Project

**Customer Name:** Tria Federal [End Customer - Department of Veteran Affairs]

**Customer/Client POC Email:** [dbrown1@triafed.com](mailto:dbrown1@triafed.com)

**Total Contract Value:** \$250,000

**Period of Performance:** 08/2022 - 04/2023

**Brief Description of Services Provided:** Migrated and enhanced Salesforce applications from Classic to Lightning. Migrated their .NET legacy systems to Salesforce, to improve strengthen security, enhance system performance and reduce maintenance costs.

**Indicate if there is a CPARS (Contractor Performance Assessment Reporting System) Available:** N/A

### Salesforce Data Migration Project

**Customer Name:** Tria Federal [End Customer - Department of Veteran Affairs]

**Customer/Client POC Email:** [dbrown1@triafed.com](mailto:dbrown1@triafed.com)

**Total Contract Value:** \$350,000

**Period of Performance:** 01/2023 - 07/2023

**Brief Description of Services Provided:** Migrated the legacy data, both structured and unstructured, onto Salesforce platform using Salesforce tools such as Data Loader and custom scripts. Prioritized data accuracy, ensuring a secure and efficient transition while maintaining crucial data relationships.

**Indicate if there is a CPARS (Contractor Performance Assessment Reporting System) Available:** N/A

### Salesforce Application Enhancement Project

**Customer Name:** Dealer Track / Cox Automotive

**Customer/Client POC Email:**  
[srinivas.jonnagadla@coxautoinc.com](mailto:srinivas.jonnagadla@coxautoinc.com)

**Total Contract Value:** \$180,000

**Period of Performance:** 07/2019 - 12/2019

**Brief Description of Services Provided:** Upgraded the Salesforce Classic to Lightning application. Ensured an optimized user experience, improved performance, and the harnessing of advanced features within the Lightning framework to elevate the overall user experience functionality.

**Indicate if there is a CPARS (Contractor Performance Assessment Reporting System) Available:** N/A

## Federal Certifications



## State Certifications



## Non-Government Certifications



## Pertinent Codes

**NAICS Code:** 541511, 541512, 541513, 541519, 541611, 541612, 541618, 541690, 541990, 561311, 561312, 561320, 518210

**PSC/FSC:** DA01, DA10, DF01, DF10, DG01, DG10, DJ01, DJ10

**Contract Vehicle:** GSA# 47QTC A21 D004J, 47QTC A21 D004H

## Niche Technologies



## General Information

Company Name : IntellectFaces, Inc  
 Company Address : 23397 Minerva Dr, Ashburn, VA 20148  
 Company Website : www.intellectfaces.com  
 Year Incorporated : January 19, 2011  
 State of Incorporation : Virginia  
 Corporation Type : S-Corp  
 Contact Information : **Kishore Kochi**  
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DUNS : 068609266  
 CAGE Code : 80G73  
 UEI# : LW74AW2KMLH3

